# vera bradley

WINTER 2024 | COLLECTION

## Winter 2024 | Collection

Launching in October

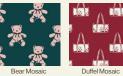






Vines

Peacoat







Holly Days



Midnight Garden Paisley



Ribbons



Cream

Paisley Key

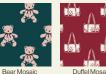
Moonless Night

Purple Rhapsody



LEATHER

NVLON





Paisley Key Pumice Stone

Duffel Mosaic





Purple Metallic

Bossanova Bold

Moonless Night

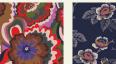
Seurat

Roasted Pecan



Goji Berry Red

Moonless Night









Bronze Green

Roasted Pecan

Paisley Key Patchwork

## Winter 2024 | Collection

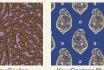
Launching in October





Sea Moss





Lavender Frost

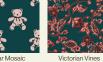
Vineyard Green















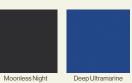


Midnight Garden Paisley



Paisley Key

Nuthatch







Peacoat



Tibetan Red







## Seasonal Big Ideas

a season to remember

#### **Spreading Joy**

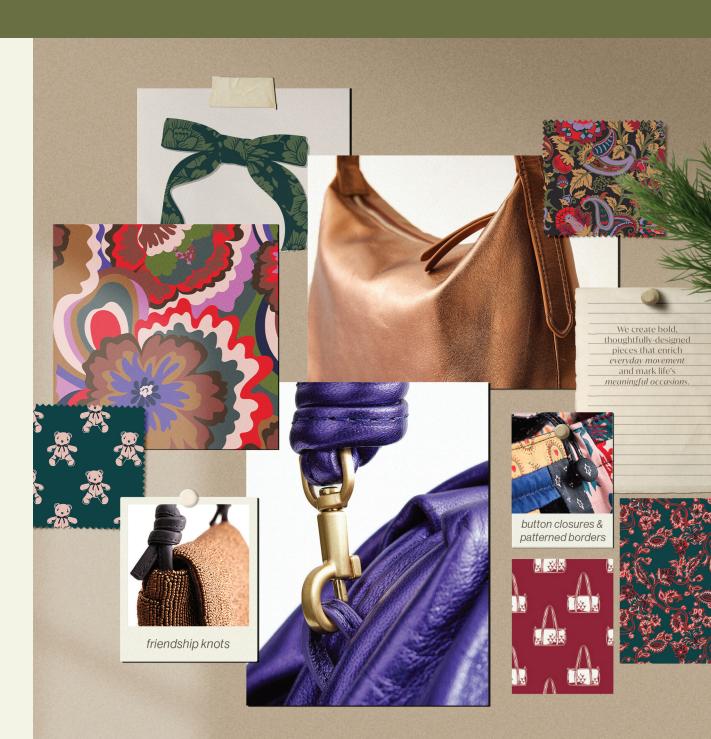
In comfort, in style and in the little things Home & apparel, core bags, stocking stuffers

#### **Making Connections**

The everyday, the far away and in her own way Travel, hands-free, packing accessories

#### Time for You

She deserves it, she needs it and she loves it Handbags, accessories, smalls



## Spreading Joy (table front)

#### It's the gifting season

and we have thoughtful solutions for every recipient on her list.

In comfort Home and apparel items are popular (and proven) gifting options for the season. Give joy. **In style** vera bradley Core bags like the Original Hipster and the Bancroft Backpack are trending seasonal favorites. In the little things We're the destination for perfect stocking stuffers. vera bradley vera bradley

## Spreading Joy (table back)

Give joy.

vera bradley Vera bradle

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#### It's the gifting season

and we have thoughtful solutions for every recipient on her list.

#### MARKETING

#### **Table Signs**

Include the Give Joy sign to communicate the seasonal narrative.

#### **Priority Displays**

Prioritize the gifting narrative through the holiday. Pivot between other narratives on the primary feature tables throughout the remaining Winter Season.

## Making Connections (table front)

#### The holidays often equate to travel.

We have solutions for everyday tasks and journeys near and far.



#### In the everyday

Totes and hands-free styles are everyday favorites for a reason and she'll appreciate how simple they make this holiday season.

Or far away

Trips home or the adventure of a lifetime are made easier with our thoughtfully designed luggage and travel bag solutions.

| ~ |  |
|---|--|

#### In her own way

Packing accessories and cosmetic options make it easy for her to make everyday or journeys far away her own.



## Making Connections (table back)

#### The holidays often equate to travel.

We have solutions for everyday tasks and journeys near and far.

#### TABLE FORMULA

#### Triangular formations:

Build triangular formations by placing larger styles in the center and surround with smaller styles. Include table-top hooks to add height.

#### Integrate fabrications:

Blend patterns from the same color tones. Add in solids from multiple fabrications to complete the color story.



## Time for You (table front)

#### We excel at elevating the everyday

into something joyful, whether through beautiful pattern play or our best-in-class functionality.



#### She deserves it

Special silhouettes and materials entice her to treat herself to a little something extra this season.



#### She needs it

Beautifully practical accessories like the Large Pouch and the Blanket Wrap fill the space between need and want.



#### She loves it

Coin Pouches, Bag Charms and Wallets are made for "I love it and I have to have it!" moments.



## Time for You (table back)

#### We excel at elevating the everyday

into something joyful, whether through beautiful pattern play or our best-in-class functionality.

#### TABLE FORMULA

#### Start with solids:

Build a color story with solids as the primary focus.

#### Pops of patterns:

Add in patterns that have coordinating color stories and blend well with the solids.

#### Include small accessories:

Layer in smaller accessories, including fun keychains or coin purses.



#### **Function and Fashion**

#### Inform and inspire her

Separate styles by fashion (handbags, crossbodies and totes) and function (backpacks and travel). Keep inventory light to accentuate the product.

#### **HOLIDAY PRICE POINTS**

Utilize the price point signage provided by Vera Bradley to inform the customer of the holiday price points:

- Plush Throw Blanket \$30
- Marston Grand Tote \$35
- Ultimate Travel Case \$29
- Large Utility Tote \$35
- Woodward Small Belt Bag \$25



#### All In One Island

Versatile and stylish

Build two separate color stories through pattern and coordinating solids. Set one side with cooler tones and the other with warmer tones.



#### **Floor Stands**

Captivating and functionally convenient Feature best-selling crossbodies and the original Throw Blanket. Extend table displays with floor stands or place together in a group.

#### **FLOOR STAND NOTES**

Utilize floor stands to hold additional inventory of top-selling or new crossbodies

- Pull the pattern or solid that coordinates with the cabinet or tables color story to the front of the stand.
- Keep styles unstuffed to represent more patterns on the floor.
- Utilize stands to feature patterns that are not highlighted throughout the store displays.
- Ensure hanging styles are all hung at the same length.



#### All In One Island Opening Order

\$3,000 Order

Opening Order of the core styles in the top-selling fabrications. New Fall patterns and solids are highlighted.

#### **OPENING ORDER NOTE**

The All In One Island, the Trestle Table and the Etagere are all required to fit the \$3,000 opening order shown on these pages.



#### Trestle Table Opening Order

\$3,000 Order

Opening Order of the core styles in the top-selling fabrications. New Fall patterns and solids are highlighted.

#### **OPENING ORDER NOTE**

The All In One Island, the Trestle Table and the Etagere are all required to fit the \$3,000 opening order shown on these pages.





#### (table back)

#### TABLE FORMULA

#### Utilize fixtures:

Use trays to hold smaller styles like wallets or belt bags in multiple color options. Top of Counter Hooks highlight strap features and add height to the table display.

#### Integrate fabrications:

Blend patterns from the same color tones. Add in solids from multiple fabrications to complete the color story.

#### **Etagere Opening Order**

#### \$3,000 Order

Opening Order of the core styles in the top-selling fabrications. New Fall patterns and solids are highlighted.

#### **OPENING ORDER NOTE**

The All In One Island, the Trestle Table and the Etagere are all required to fit the \$3,000 opening order shown on these pages.



# Stuffing and Styling Guide



#### **BANCROFT BACKPACK**

10 sheets flush straps stackable function rectangle shape



#### **BERKHILL BACKPACK**

6 sheets flush straps stackable function rectangle shape



#### **CHANCERY BACKPACK**

7 - 8 sheets flush straps no stack for leather/ stackable for nylon function rectangle shape NOTE: manipulate bottom of the bag so that it doesn't fall backwards



#### COOLER

7 sheets criss cross / across front stackable function square shape



#### **COOLER TOTE**

7 sheets criss cross / tuck crossbody strap stackable function triangle shape



#### LARGE BANCROFT BACKPACK

11 - 12 sheets flush straps stackable function rectangle shape



**LUNCH BAG** 

#### 3 sheets no straps stackable function rectangle shape



#### LUNCH COOLER

4 sheets across front stackable function square shape



LUNCH TOTE

3 sheets criss cross straps stackable function triangle shape



**CROSSBODY BAGS** 

#### WESTOVER HYBRID BACKPACK

10 sheets flush straps no stack function rectangle shape



**MINI BANBURY BACKPACK** 

3 sheets tuck straps in back no stack fashion rectangle shape



#### **BAIRD HIPSTER**

1/2 sheet front and 1/2 sheet back across front / tuck strap no stack fashion slim rectangle NOTE: button closure



**SMALL BANBURY BACKPACK** 

5 sheets flush straps no stack fashion rectangle shape



#### BLAKE CROSSBODY

1 sheet draped and relaxed strap no stack fashion rectangle



#### SMALL CHANCERY BACKPACK

5 sheets flush straps no stack fashion rectangle shape



#### FOXBURY CROSSBODY

2 sheets across front no stack fashion rectangle NOTE: do not stuff the middle compartment



#### LORMAN SLING BACKPACK

1 sheet across front no stack fashion slim rectangle



#### SPRINGBROOK SLING CROSSBODY

1 sheet relaxed across front no stack fashion slim rectangle



#### **ORIGINAL HIPSTER**

2 sheets across front no stack fashion slim triangle



#### TILDEN DRAWSTRING CROSSBODY

1 sheet relaxed across front no stack fashion slim rectangle



#### PORTNOY BELT BAG

2 sheets across front / folded no stack fashion rectangle

WOODWARD SMALL BELT

BAG

1sheet

across front

no stack

fashion

slim rectangle



#### ROXBURY CRESCENT CROSSBODY

1 sheet snap in shortest setting no stack fashion triangle NOTE: bag should feel slouchy with the center dipped low



SHOULDER BAGS

#### ANDOVER SHOULDER BAG

1 sheet tuck strap in tray no stack fashion slim rectangle



#### **ASTORIA SHOULDER BAG**

4 sheets snap in shortest setting no stack fashion rectangle NOTE: bag should feel slouchy



#### HATHAWAY TOTE

6 sheets criss cross no stack fashion triangle shape NOTE: different fabrications may have different closures



#### **ORIGINAL TOTE**

7 sheets criss cross no stack fashion triangle NOTE: different fabrications may have different closures



#### MARCELLE SHOULDER BAG

4 sheets snap in shortest setting no stack fashion triangle shape NOTE: bag should feel slouchy with the center dipped low



#### **ROTHVALE SHOULDER BAG**

| 4 sheets       |
|----------------|
| -              |
| no stack       |
| fashion        |
| triangle shape |



#### **MINI HATHAWAY TOTE**

1 sheet across front / draped no stack fashion rectangle shape



#### ROXBURY CRESCENT SHOULDER BAG

2 sheets snap in shortest setting

no stack

fashion

triangle shape

NOTE: bag should feel slouchy with the center dipped low

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#### MINI ORIGINAL TOTE

2 sheets criss cross / tuck strap no stack fashion thin rectangle NOTE: different fabrications may have different closures



#### SMALL HATHAWAY TOTE

5 sheets criss cross no stack fashion triangle shape NOTE: different fabrications may have different closures



#### SMALL ORIGINAL TOTE

4 sheets criss cross no stack fashion triangle shape NOTE: different fabrications may have different closures



**TRAVEL BAGS** 

#### TABER DUMPLING BAG

1 sheet across front / hang no stack fashion triangle shape



#### WOODHILL SHOULDER BAG

6 sheets criss cross / tuck strap no stack fashion triangle shape NOTE: buttons on the side will change the shape and styling



#### **CLEMONT TRAVEL TOTE**

9 sheets criss cross no stack fashion triangle shape



#### **KNOLLTON TRAVEL TOTE**

9 sheets criss cross stackable function rectangle shape



#### LARGE MIRAMAR WEEKENDER

| 17 sheets       |
|-----------------|
| flush           |
| stackable       |
| function        |
| rectangle shape |



#### LARGE ORIGINAL DUFFEL

| 20 sheets    |
|--------------|
| criss cross  |
| stackable    |
| function     |
| square shape |



#### **MIRAMAR WEEKENDER**

11 sheets flush stackable function rectangle shape NOTE: do not stack the canvas fabrication



#### **ORIGINAL DUFFEL**

14 sheets criss cross stackable function square shape



## **TRAVEL ACCESSORIES SMALL ORIGINAL DUFFEL**

10 sheets criss cross no stack function square shape



#### **3 POUCH ORGANIZER**

1/2 sheet, 1 sheet, 1/2 sheet no straps stackable function triangle shape NOTE: open bottom to help it stand



#### **BRUSH UP COSMETIC** CASE

3-4 sheets no straps no stack function square shape



#### **CORD ORGANIZER**

3 sheets no straps no stack function rectangle shape



#### HANGING TRAVEL ORGANIZER

4 sheets no straps no stack function slim rectangle



#### LARGE COSMETIC

3 sheets no straps no stack function rectangle shape



#### LARGE POUCH

3 sheets no straps no stack function triangle shape



#### LAY FLAT TRAVEL ORGANIZER

4 sheets no straps no stack function rectangle shape



#### **MEDIUM COSMETIC**

2 sheets no straps no stack function rectangle shape



#### **MEDIUM POUCH**

2 sheets no straps no stack function triangle shape



#### **MINI COSMETIC**

⅓ sheet no straps no stack function triangle shape



#### MINI DOME COSMETIC

1 sheet no straps no stack function triangle shape